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André Soltner: master craftsman
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NEWSPAPER

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Nation's
Restaurant News®

The Weekly Newspaper of the Food-Service Industry

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Operators rethink strategies as liquor sales drop

Merchandising takes on new importance

By Ken Frydman

NEW YORK — Drunk driving legislation, changing taste preferences and the health movement are chiefly responsible for decreasing alcoholic beverage sales across the country, according to newly issued findings from a survey conducted by *Nation's Restaurant News* and a Commerce Department report.

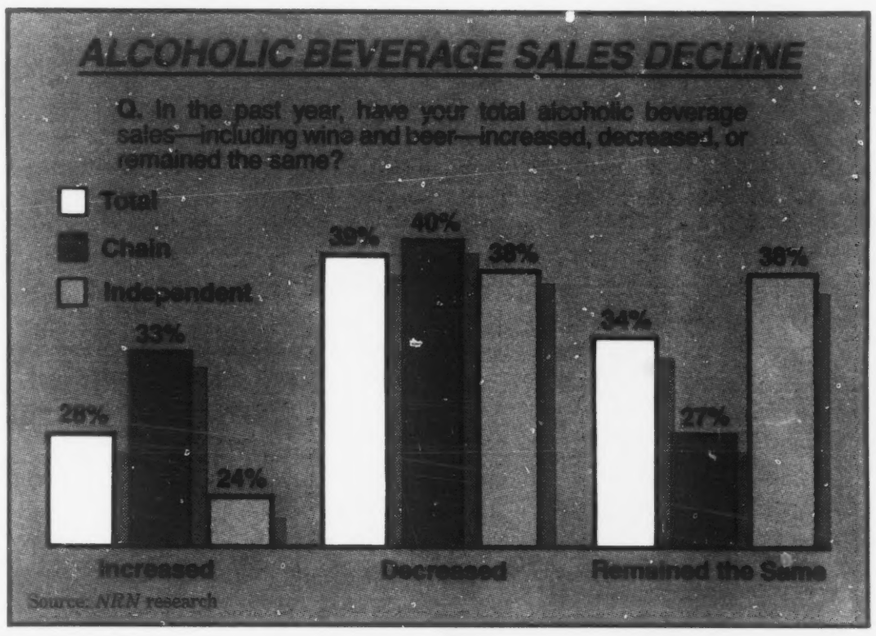
According to the *NRN* survey of 80 independent and chain restaurant operators, many have recognized changes in the alcoholic beverage market and are making the necessary adjustments to save their businesses. *(Charts and articles based on the survey will appear in* NRN's *Bar Management supplement March 24.)*

To compensate for the steady downturn in alcohol consumption, restaurants and bars are merchandising low-alcohol or nonalcoholic beers and wines as well as soft drinks, the survey found. Dining and drinking establishments that traditionally counted on liquor sales—such as casual-theme chain pioneer TGI Friday's—are now emphasizing food.

TGI Friday's attributes much of its $730,000 profit decline in the fourth quarter to a chain-wide reduction in liquor sales. Other operators report similar problems.

NRN survey respondents differed on the ultimate solutions to declining on-premises alcoholic beverage sales, but most agreed about the measures that should be taken in addition to promoting food and alternative beverages. Re-

(See ***SURVEY,*** *page 70)*



NRN Photo

Harry and Marilyn Lewis confer amid the activity in Hamlet Gardens' kitchen.

Complex, tri-level kitchen

Lewis' Hamlet Gardens pulls it together

By Richard Martin

LOS ANGELES — Under a 30-ft.-high glass dome, the soft strains of grand piano music waft over beds of flowers and through palm and ficus trees to reach the stylishly attired diners, who are clearly enjoying the convivial mood of their surroundings.

The diners' other senses are awakened by the carefully crafted aromas, flavors, textures and sights issuing from an exhibition grill-rotisserie and from an invisible kitchen somewhere beyond the weathered brick walls of the collonaded dining room.

It is dinner time at the elegant new Hamlet Gardens and the piano, which has already serenaded some 300 guests at lunch, is now playing for what may be another 500 evening patrons—most of whom will remain blissfully ignorant of the complex, sometimes frenetic culinary drama unfolding on a grand scale behind the scenes.

The kitchen of the $3 million Hamlet Gardens is actually a three level, four-kitchen complex that took more than two years to plan and design and half a million dollars to fill with state-of-the-art equipment. An intricate design concept, largely predicted on the menu specifications of Marilyn Lewis, makes this multifaceted kitchen an intriguing case study in restaurant design logistics.

When Marilyn and Harry Lewis, founders of the 35-year-old Hamburger Hamlets chain, decided to put an upscale fine-dining restaurant into a vintage 1931 brick Medi-

(See ***HAMLET,*** *page 4)*

Grace to sell off 124 restaurants

Will concentrate efforts in prime coastal markets

By Mark Schoifet

NEW YORK — W. R. Grace & Co., which spent $250 million last year to acquire several chains, plans to sell 124 unprofitable restaurants, or 15% of its food-service division. Most of the units for sale are part of the Coco's and Jo-jo's coffee shop chains.

Grace said it is streamlining its 845-unit food-service group by selling off poorly performing units, many of which are located in underpenetrated markets outside the company's East Coast and California strongholds. The restaurants on the block lost $5 million in 1985, and Grace said it expects to receive $30 million from the expected transactions.

Trying to downplay the significance of the sale, Charles H. Erhart Jr., vice chairman and chief administrative officer of the $7.2 billion conglomerate, said, "This is not really a big splash. It's really just part of running a restaurant business properly. If you've got 800 units in any business, not all of them will be working

(See ***GRACE,*** *page 70)*

Ford keynote speaker at MUFSO conference

NEW YORK — Former President Gerald R. Ford has agreed to address *Nation's Restaurant News'* 27th annual Multi-Unit Food-Service Operators (MUFSO) conference, to be held at the downtown Atlanta Hilton Sept. 14 to Sept. 17.

Among other major speakers will be Kenneth Blanchard, author of "The One-Minute Manager" (he is slated for a one-hour talk) and Donald Beveridge, a leading motivational speaker.

Ford

Themed to "The Future Is Now: The Food-Service Revolution," MUFSO discussions will include the annual presidents panel, again moderated by Chili's chairman Norman Brinker; an economic "summit" analysis ses-

(See ***FORD,*** *page 73)*

Marriott, Disney launch talks on joint venture

Negotiations center on Orlando operations

By Peter Romeo

ORLANDO, Fla. — Marriott Corp. and Walt Disney Co. are negotiating a long-term arrangement to build Marriott-operated hotels and convention facilities on Disney-owned land here, according to a lawsuit filed by Tishman Realty & Construction Co.

The court papers, as quoted in *The Wall Street Journal*, claim that the deal would also allow Marriott to use the Disney name for marketing purposes and to operate Disney's hotel reservations system for the Disney World area. In addition, Disney would annex a 1,500-room hotel being constructed by Marriott near the theme park.

If a long-term alliance between the two hospitality giants is formed, it might also include an agreement for Marriott to manage Disney's hotels and food-service facilities at Disney World, analysts said. The attraction's food and beverage sales were $220 million in fiscal 1985, a Disney spokesman said.

Spokesmen for Marriott and Disney would neither confirm nor deny that such a deal was in the works.

*(See **MARRIOTT**, page 69)*

Food-service sales up 7% in January

By Rick Telberg

WASHINGTON — Snapping two months of steep slowdowns, sales at the nation's eating and drinking places surged at a year-to-year rate of 7% in January, climbing to $10.2 billion for the month, the U.S. Commerce Department said in its earliest and broadest gauge of retail activity.

Analysts said the food-service industry benefited from more moderate sales of automobiles and other durable goods and from generally fair winter weather across much of the nation, making comparisons with January 1985 easier.

"This is a trend reversal," said Carl DiBiase Restaurant Trends, a Middletown, N.J., concern that tracks monthly sales at about 100 restaurant chains. "For the first time in a long time we're seeing a real increase."

"But you've got to wonder how much of that is attributable to good weather," DiBiase said. "February weather is erratic, so we'll have to hold our breath until March to see if the trend holds."

Lea Tyler, an economist at Chase Econometrics Inc. in Bala Cynwyd, Pa., said, "If people are buying fewer cars and appliances, it makes sense that they'll have more discretionary income to spend at places like restaurants."

While noting that consumers seemed to be showing heightened caution in their purchases, Tyler said she expected to see more retail sales gains in coming months.

"Consumer confidence has risen for the third month in a row now," she said. "And oil-price declines are a tremendous psychological boost."

January's 7% surge seemed all the more encouraging to analysts because the Commerce Department shaved earlier estimates for December and November

December's sales gain, first estimated at a paltry 2.3%, was corrected to 1.2%, which would make it the worst month of the year. November's estimate was downgraded to 6% from 6.4%.

The figures are not adjusted for the effects of inflation or seasonal trading differences, such as the number of weekends or holidays in a month.

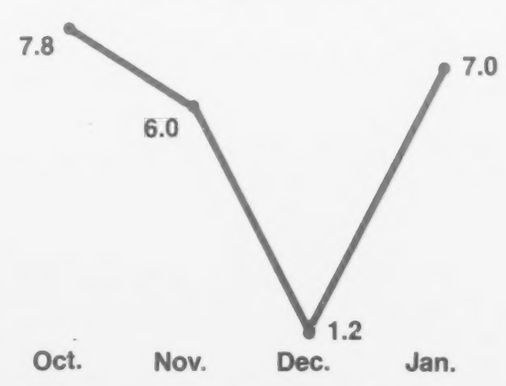
On a seasonally adjusted basis, eating and drinking place sales climbed 2.1% in January from December's figure, following a month-to-month dip of 1.5% in December and a small three-tenths of one per cent gain in November.

The nation's total retail sales increased a seasonally adjusted one-tenth of one per cent in January from the figure for the month before, the weakest monthly performance since a 3.9% drop in October, and followed a revised rise of 1.7% in December and a one-half point gain in November.

Total durable goods sales rose six-tenths of one per cent in January.

JANUARY SALES ROAR BACK

(Eating and Drinking Place Sales, Year-to-Year Percentage Change)



Source: U.S. Commerce Dept. Advance Monthly Retail Sales report, not adjusted for seasonality or inflation.

McDonald's begins test of chicken sandwich

By David Zuckerman

OAK BROOK, Ill. — McDonald's, jumping on the huge success of its twin-bay-packaged McDLT ¼-lb. hamburger, has begun testing a new chicken sandwich called ChickenLT which utilizes the same packaging technique of separating the hot and cold elements.

ChickenLT, a nonbreaded, skinless chicken breast that is grilled and served with lettuce and tomato, is currently being offered at stores in Erie, Pa., and Lexington, Ky. It is McDonald's first attempt at a chicken sandwich product since the McChicken was pulled from test markets two years ago.

"The new packaging has been superb for McDLT, and people are finding that it does the same thing for chicken," said McDonald's vice president Bob Kaiser. "The vegetables don't suffer from heat prostration."

In addition, Kaiser said, the ChickenLT contains only 270 calories, a factor that should attract more women and health-conscious consumers. McDonald's has been criticized recently—as having other fast-food chains—for serving products that are too high in fat and cholesterol.

"The product stands on its own," he said. "I think there are people out there who have been looking to McDonald's for a chicken sandwich product ever since we introduced Chicken McNuggets."

For McDonald's, the ChickenLT test, though still quite limited, marks yet another element in a barrage of new product introductions apparently aimed at chief rivals Burger King and Wendy's, which both offer a chicken sandwich.

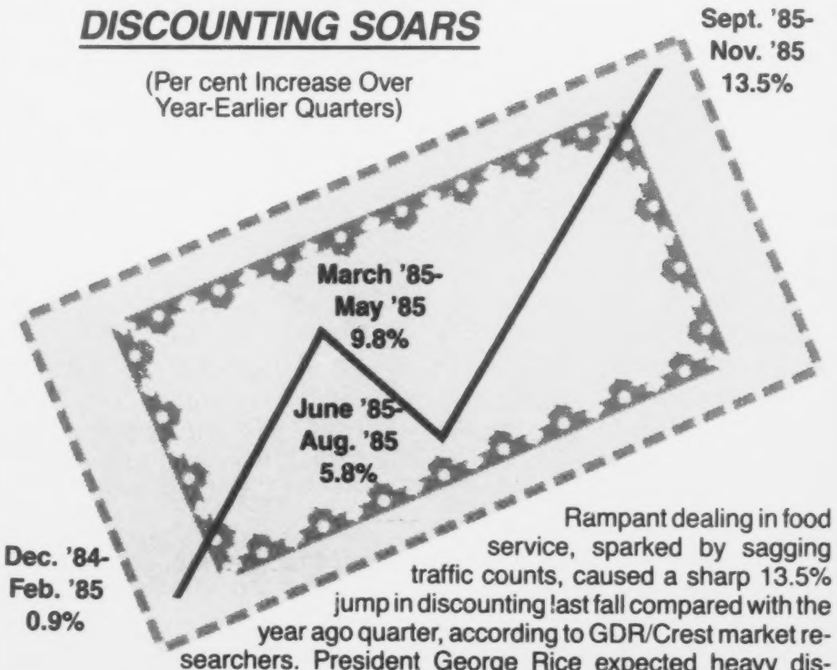
The recent rollout of McDLT, billed in some quarters as the "Whopper stopper," has added a competitive lettuce-and-tomato hamburger to the McDonald's arsenal. With heavy promotional support, McDLT has accounted for more than 15% of the chain's total sales, according to some estimates, and should settle in at about 5% (2% to 3% incremental).

At the same time, McDonald's will likely introduce prepackaged salads into several thousand units this year, analysts believe. The chain is also testing a McPizza in two undisclosed markets.

NRN FACT FILE

DISCOUNTING SOARS

(Per cent Increase Over Year-Earlier Quarters)



Rampant dealing in food service, sparked by sagging traffic counts, caused a sharp 13.5% jump in discounting last fall compared with the year ago quarter, according to GDR/Crest market researchers. President George Rice expected heavy discounting to continue this winter. Last fall, discounting reached a record 12% of all eating out occasions.

Source: GDR/Crest

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LATE NEWS DIGEST

FDA issues Brie warning

WASHINGTON — The Food and Drug Administration is warning that the consumption of four brands of Brie cheese could cause flulike symptoms, or more serious difficulties for AIDS victims and cancer patients.

The brands are Rue Lepic, Louis XIV, Prestige and J. Linset.

KFC cuts back expansion

TAMPA, Fla. — R. J. Reynolds Industries Inc. told consumer food analysts here that because of poor industry conditions it was scaling back Kentucky Fried Chicken's expansion.

Last year KFC added 361 new units, 154 of them company-owned. This year it will add 333 new units, 86 of them company-owned.

In 1985 KFC posted a 6% earnings gain on a 13% revenue increase, as per-store sales at company units increased 5.2%, to $595,000. Less than 1% of the per-store sales gain came from traffic increases.

A. N. Pritzker dead at 90

CHICAGO — A. N. Pritzker, founder of the Hyatt hotel chain and vice chairman of Hyatt Corp., has died at the age of 90. Among his survivors are sons Robert and Jay Pritzker, who control a family empire that includes 140 domestic and international Hyatt hotels, Braniff Airlines, *McCall's* magazine and other businesses.

WALL STREET UPDATE

1.5

Index hits 143.9

NEW YORK — The *Nation's Restaurant News* Stock Index climbed 1.5 points in the week ended Feb. 14 and closed at 143.9, the second consecutive record closing. The price-change winners beat the losers by 91 to 51.

(Story and charts on pages 74-75)

Concept rights acquired

DENVER — Mr. Steak, the 200-unit family steakhouse chain, has purchased the rights to develop Christy Mae's, a moderate-priced family dinnerhouse in Albuquerque, N.M. Mr. Steak president Michael T. Fuller said Christy Mae's is "a franchiseable concept" and indicated some failed Mr. Steak units wold be converted.

Pizza stake is sold

CHAPEL HILLS, S.C. — Pizza Transit Authority Inc. said chairman James R. Cherney sold his 56% stake to Pizza Delivered Quick Inc. of Lexington, Ky., a two-unit franchisee, for $500,000. Cherney founded the company, franchisor of 35 delivery-only pizza outlets, in 1973.Pizza Delivered Quick is affiliated with a 60-unit franchisee of Long John Silver's Seafood Shoppes and four Taco Bells.

Survey: Liquor sales decline

(Continued from page 1)
sponses ranged from "have knowledgeable staff keep patrons from getting drunk" and "educate the consumer about responsible drinking" to "institute free cab rides and designated driver programs for customers" and "stop promotions like '2-for-1' and 'Ladies' Night.'"

Since the emergence of drinking-and-driving as a major issue, *NRN* survey respondents have begun responsible liquor service and bar management programs for service staffs, offered "mocktails" and other nonalcoholic drinks, limited the number of drinks served and become involved with civic organizations, such as Mothers Against Drunk Driving (MADD).

In-house liquor service training programs are all the rage, according to the *NRN* survey. Most of the independent and chain restaurant operators polled have taught their staffs how to recognize signs of intoxication, what foods to serve with drinks and when to cut off an inebriated patron.

Many survey respondents offer orientation seminars for new service employees, provide their staffs with copies of state drinking-and-driving laws and hold regular staff meetings to discuss liquor service problems.

As beer and hard liquor sales continue to dwindle, the lone bright spot for alcohol sellers is wine, the Commerce Department's Industrial Outlook 1986 report has determined. Contributing to the depressed conditions in the alcoholic beverage industry are changing lifestyles, demographic shifts and ever-higher taxes, the Commerce Department report added.

Today 35% of Americans do not consume alcohol; in the previous peak nondrinking year, 1969, 29% of Americans were on the wagon. Only 11% of Americans are drinking more each year, the Commerce Department report stated.

"Moreover, other data indicate that the amount of individual drinking is now declining after the age of 30," the Commerce Department report found. "This also suggests that many people consider alcohol abuse a major problem and favor an increase in the drinking age and further government intervention to restrain abuse."

Spending on alcoholic beverages also declined fractionally during the first half of 1985, according to the report. Spending for drinks away-from-home in restaurants, hotels and bars dipped almost 1%. If it were not for increasing sales of wine, the alcohol consumption decline would have been greater, the Commerce Department report continued.

An increase in singles among younger consumers has contributed significantly to the reduced demand for alcholic beverages, the Commerce Department report said. The single, health-conscious consumer is less likely to purchase alcoholic beverages for at-home use and is more likely to prefer a low-alcohol or nonalcoholic drink when he is eating alone, the report determined.

The Commerce Department has warned alcoholic beverage producers to expect tax increases and reduced demand. Wine and beer makers will continue to do battle with increasing imports and lessened demand for domestic products, the report said.

The Commerce Department report went on to predict that "per-capita consumption of distilled spirits will continue to decline until 1990; the rivalry among various beverage types for consumer demand will intensify; the producers will have to recognize—for their own economic welfare—that fundamental market changes have occurred and attempt to adjust."

Grace to sell 124 restaurants

(Continued from page 1)
as well as you would like."

Disclosure of the sale plan comes after a year of feverish activity for Grace, which purchased 255 new restaurants, including the Hungry Tiger, Casa Gallardo, Darryl's and Taco Villa chains. The company's rapid restaurant expansion—it has grown by 40% in number of units since 1982—has generated criticism that Grace's food-service division is too diversified and widely scattered to be a quality operation.

Despite the criticism and the cash drain from the 124 ailing restaurants, however, the Grace food-service group posted an operating profit of $20 million last year, an 11% increase over the figure for 1984 after adjustments for acquisitions, Erhart said. Moreover, it was the only Grace division to show an increase in profit. Overall the company, primarily a specialty chemicals concern, posted a 26% drop in net income.

Restaurant earnings now account for almost 10% of Grace's profits, up from 2% in 1982.

The proposed restaurant sales are part of an overall Grace strategy to shed $1 billion in assets this year. The company previously disclosed plans to sell its retail division, which includes sporting goods stores, home centers and western-wear shops. Analysts say a sale price for the retail division could reach $600 million. Among the other assets likely to be sold this year are $100 million in "excess" real estate and several corporate jets, Erhart said.

Anwar Soliman, president of Grace Restaurant Co., which operates about 400 units out of Irvine, Calif., declined to specify which restaurants are for sale. He did say, however, that two-thirds of the outlets are in the coffee shop segment, which includes Coco's, Jojo's and newly acquired Carrow's.

Twenty restaurants, mostly Coco's and Jojo's outside of California, have already been sold, Soliman said, declining to elaborate. Negotiations are under way for the sale of an additional 46 units, he added.

"This is not really a change in strategy," Soliman said, noting that Grace has been selling about 25 to 30 restaurants annually for the past five years. "We're getting out of the markets where we have only three or four restaurants."

Grace plans to use proceeds from its sale of its retail division to pay off the debt stemming from the recent purchase of 26% of its outstanding stock from West Germany's largest bank, Deutsche Bank A.G. The bank had acquired the stock while it was buying the Flick Group, an industrial group with close ties to Grace. That transaction was valued at $596 million, and it led to speculation that Grace would step up development of its restaurant business in 1986.

Erhart said, however, that the company plans to concentrate its growth on earnings, rather than unit expansion this year. "You may not see us grow as fast again this year," he observed.

The buyback of the West German stock also fueled rumors that Grace is a potential takeover target. Erhart said Grace was not aware of any party accumulating its stock, nor has it had any offers from potential suitors. Nonetheless, he added, the company plans to adopt some antitakeover measures, including a possible move to stagger the terms of its board of directors.

Erhart, viewed as a possible successor to Grace's flamboyant chairman, J. Peter Grace, 72, said, "I don't see Mr. Grace stepping down over the next four to five years." Erhart is 60 years old.

In addition to the previously named chains, Grace operates Houlihan's, Baxter's, Charley Brown's, Bristol Bar & Grill, Gladstone's, Plankhouse, R. J's and Reuben's in the dinnerhouse segment; Annie's Santa Fe, La Fiesta, Que Pasa, Tequila Willie's and El Torito (majority ownership) in the Mexican segment; and the Del Taco and T. J. Applebee's fast-food concepts, among others.

W. R. Grace & Co.
New York
Primarily a chemicals and natural resources company, W. R. Grace also operates 845 restaurants, several retail chains (including Herman's Sporting Goods), book distribution, animal husbandry and other businesses.
J. Peter Grace, chairman and chief executive
Anwar Soliman, restaurant group executive
1985 sales: $7.26 billion, up 6%
1985 net income: $146.9 million, down 26%
1985 restaurant group net operating income: $20 million, up 11% after adjustments.

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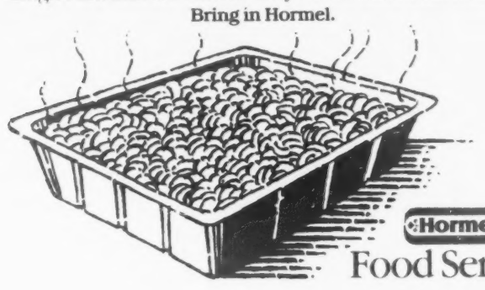

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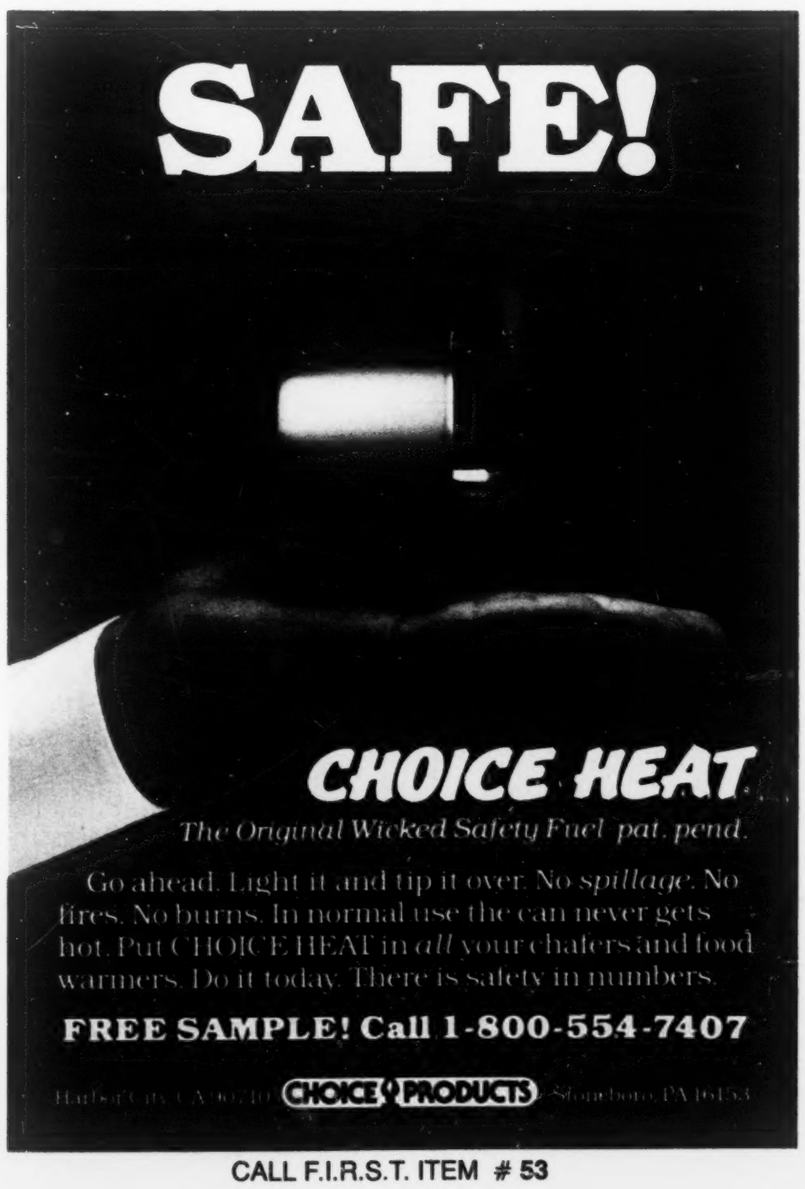

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FINANCIAL NEWS

NRN Index climbs 1.5 to record 143.9

NEW YORK — For the second consecutive week, the *Nation's Restaurant News* Stock Index closed at a record high, moving up 1.5 points to finish Feb. 14 at 143.9.

Broader gauges of market activity also reached new highs. The Dow Jones Industrial Average gained 51.03 points in the week to close at a record 1,664.45. The continuing decline in oil prices and the news that the January Producer Price Index dropped 0.7% convinced many investors that inflation will be lower this year, analysts said.

On *NRN*'s complete, 168-issue listing, which includes food-service companies and their suppliers as well as lodging and diversified concerns, 91 stocks advanced in price, 51 declined and 26 were unchanged.

Fifty-eight issues traded at higher volumes than their previous 12-week trading averages, while 108 were less active, and two were unchanged.

Pizza Transit Authority was the leading price-change gainer and volume surger among restaurant stocks for the second week in a row. The company reported that chairman James Cherney would sell all his stock—56% of the outstanding shares—to a two-unit franchisee, Pizza Delivered Quick Inc. The parent company's stock rose 63¢, to $2.25, a 38.5% gain, on volume of 111,300 shares, 300% higher than the average.

Concept Development, a Godfather's pizza franchisee, took the biggest percentage drop in price, falling 88¢, to $2, at a 30.4% decrease.

Editor's note: With this issue of *Nation's Restaurant News*, the Stock Market and Financial Update tables, below and on the facing page, have been expanded to include manufacturers and distributors of interest to the food-service industry. The *NRN* Stock Index is not affected.

VOLUME TREND LEADERS

Anderson, Clay	N	397.4	Vicorp Restaurants	M	163.5
Pizza Transit Auth	O	300.0	Max & Erma's	O	159.7
Skippers	M	227.8	Wendys Intl	N	152.7
Horn & Hardart	A	175.9	Twistee Treat	O	133.3
TGI Friday's	N	175.9	Rest Mgmt	M	106.8

TOP PERCENTAGE-PRICE GAINERS

Pizza Transit Auth	O	38.5	Kapok Cp	A	19.2
Primo Inc	O	25.0	RAX Restaurants	M	18.5
DLites Of Amer	M	25.0	Pancho Mex Buffet	M	15.8
Twistee Treat	O	25.0	Horn & Hardart	A	14.8
Shelby Wms	M	20.7	USACafes	M	12.5

TOP PERCENTAGE-PRICE LOSERS

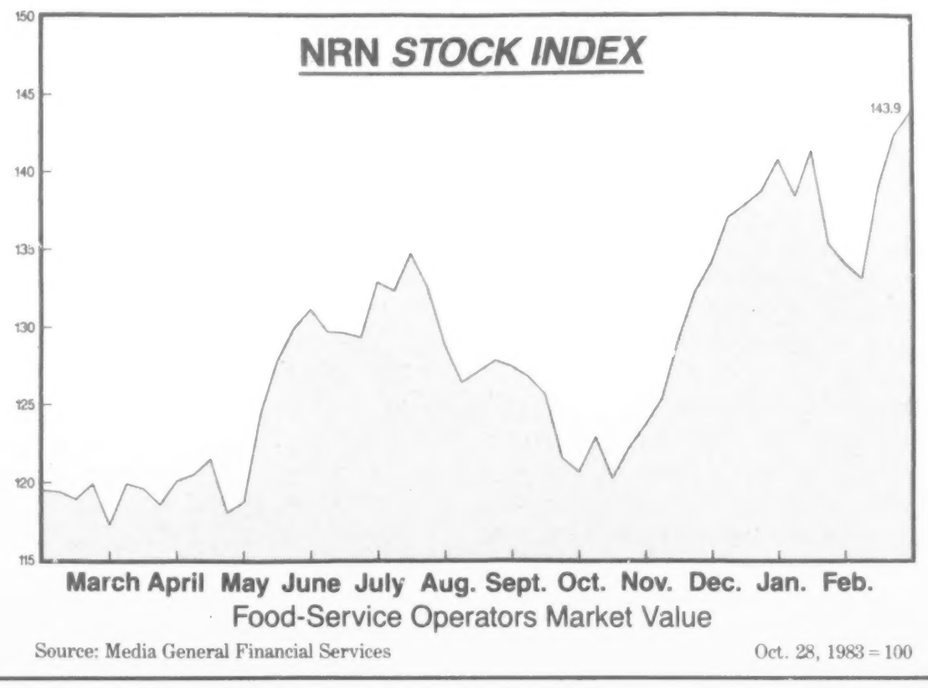
Concept Dev	M	- 30.4	Brock Hotel Cp	N	- 11.1
Stuff Yer Face	O	- 25.0	Flakey Jakes	M	- 9.5
Ritzys G D	M	- 20.0	Am Restaurants	M	- 9.5
Fast Food Oper	O	- 12.5	El Torito Rest	N	- 7.9
Vicorp Restaurants	M	- 11.9	Victoria Stations	M	- 7.7

Restaurants - NRN Stock Index Issues

Company and Market		2-14-86 Close	Weekly Change Amt.	Weekly Change Pct.	Price Weekly Range High	Price Weekly Range Low	52-Week Range High	52-Week Range Low	Volume Weekly Shares Traded Total	Volume Weekly Shares Traded % Out	Volume 12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-		$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
A&M Food Svcs	M	10.38	.00	.0	10.50	10.38	10.50	4.75	408	1.15	3.09	- 62.8	18.2	.00	.0	.....	9 mos.	09-85	16.3	8.1	1.2	.4	.33	.11	33.5	22.1	2.0	1.1	.55	.30
Am Restaurants	M	2.38	- .25	- 9.5	2.38	2.38	4.25	2.25	37	.16	.40	- 60.0	NE	.00	.0	.....	9 mos.	10-85	5.4	4.6	(.2)	.1	(.06)	.02	15.8	13.6	(.1)	.3	(.02)	.12
Assoc Hosts	M	8.50	- .25	- 2.9	9.00	8.00	14.50	8.38	1,408	3.18	2.75	15.6	24.3	.12	1.4	NEW	3 mos.	12-85	21.2	22.5	.2	.7	.05	.16	21.2	22.5	.2	.7	.05	.16
Bob Evans Farms	M	22.75	.38	1.7	22.75	22.25	22.75	16.59	2,233	1.25	.97	28.9	20.7	.30b	1.3	.....	6 mos.	10-85	66.2	58.1	5.6	4.6	.31	.25	128.1	112.1	10.6	9.0	.59	.50
Cainy Food	M	14.75	1.50	11.3	14.75	13.50	15.38	11.38	2,404	5.32	3.18	67.3	19.2	.16	1.1	.....	9 mos.	11-85	16.6	13.6	1.1	.9	.24	.19	46.8	38.6	2.7	2.3	.59	.50
Capt Crab	M	.75	.00	.0	0.75	0.69	2.63	.69	1,417	.92	1.12	- 17.9	NE	.00	.0	.....	3 mos.	11-85	2.4	1.6	(.1)	(.6)	(.01)	(.04)	2.4	1.6	(.1)	(.6)	(.01)	(.04)
Carrols Cp	N	6.75	.00	.0	7.13	6.75	11.25	6.50	649	.83	.78	6.4	14.4	.10	1.5	.....	6 mos.	11-85	37.9	36.0	.5	1.8	.06	.22	77.7	74.0	2.0	3.9	.26	.50
Chefs Intl	O	.44	.00	.0	0.50	0.44	.88	.25	768	.40	.67	- 40.3	NE	.00	.0	.....	9 mos.	10-85	5.3	5.1	(.3)	(.4)	(.02)	(.02)	16.1	16.9	(.3)	(.9)	(.02)	(.05)
Chi-Chi's	M	8.88	.00	.0	9.13	8.88	14.38	7.75	14,816	5.48	8.82	- 37.9	16.7	.00	.0	.....	6 mos.	10-85	54.7	47.7	3.5	4.5	.13	.16	129.8	94.3	8.0	9.5	.30	.35
Chili's Inc	M	19.13	- .13	- .6	19.38	19.00	28.88	17.50	6,893	13.23	7.43	78.1	21.0	.00	.0	.....	6 mos.	12-85	24.5	16.0	1.0	1.0	.18	.20	49.8	31.0	2.3	1.9	.44	.41
Churchs Fr Ch	N	16.75	- 1.00	- 5.6	17.75	16.75	20.25	14.38	12,985	3.45	5.03	- 31.4	14.6	.44	2.6	.....	9 mos.	09-85	136.3	123.6	9.9	10.4	.26	.28	389.3	350.8	29.0	28.1	.77	.75
Collins Foods	N	13.50	- .50	- 3.6	13.88	13.50	16.69	11.50	1,806	.91	1.90	- 52.1	13.8	.12	.9	.....	6 mos.	10-85	132.8	114.3	5.8	5.1	.28	.26	269.2	229.3	11.4	9.9	.56	.50
Concept Dev	M	2.00	- .88	- 30.4	2.88	2.00	16.75	2.00	691	1.34	1.41	- 5.0	NE	.00a	.0	.....	3 mos.	09-85	9.3	10.5	(.9)	NC	(.18)	NC	9.3	10.5	(.9)	NC	(.18)	NC
Consol Prods	M	2.88	- .13	- 4.2	3.25	2.88	5.13	2.88	50	.15	.51	- 70.6	NE	.08	2.8	NEW	3 mos.	12-85	19.4	15.2	(.3)	.3	(.11)	.10	19.4	15.2	(.3)	.3	(.11)	.10
Consul Restaurant	M	2.38	.00	.0	2.50	2.25	5.88	1.50	928	2.03	2.38	- 14.7	NE	.00	.0	.....	6 mos.	11-85	18.8	20.9	(1.1)	(.4)	(.25)	(.11)	40.7	42.0	(1.0)	(.4)	(.23)	(.10)
Cracker Barrel	M	14.75	- .25	- 1.7	15.00	14.75	15.00	10.25	123	.35	1.41	- 75.2	20.2	.14	.9	.....	3 mos.	10-85	20.3	16.6	1.0	.8	.28	.26	20.3	16.6	1.0	.8	.28	.26
Cucos Inc	O	7.00	- .50	- 6.7	7.50	7.00	9.25	4.50	67	.39	.46	- 15.2	38.9	.00	.0	.....	3 mos.	09-85	2.8	1.7	.1	NC	.05	.03	2.8	1.7	.1	NC	.05	.03
DLites Of Amer	M	3.75	.75	25.0	3.88	3.63	14.38	2.75	7,205	14.14	6.86	106.1	NE	.00	.0	.....	6 mos.	09-85	4.9	2.3	(3.4)	.1	(.67)	.04	10.8	4.7	(3.2)	.1	(.62)	.05
Dunkin Donuts	M	25.50	.63	2.5	26.00	25.00	26.25	18.00	703	.98	2.63	- 62.7	17.8	.24	.9	.....	fiscal	10-85	26.4	22.8	2.4	2.1	.32	.29	99.8	85.5	10.6	9.1	1.43	1.25
El Chico	M	7.75	.25	3.3	7.75	7.63	12.50	7.13	495	1.06	2.00	- 47.0	9.7	.00	.0	.....	6 mos.	11-85	30.1	20.1	.6	.9	.12	.19	52.0	41.2	1.6	1.8	.34	.39
El Pollo Asa	O	5.13	- .13	- 2.4	5.38	5.00	6.34	2.84	485	2.87	2.69	6.7	NM	.00	.0	.....	9 mos.	12-85	.6	.6	(.1)	(.1)	(.02)	(.04)	3.6	1.8	.1	(.5)	.04	(.27)
El Torito Rest	N	11.63	- 1.00	- 7.9	12.75	11.63	19.25	9.00	447	.40	.69	- 42.0	12.6	.00	.0	.....	fiscal	12-85	84.3	61.1	2.1	2.1	.18	.19	318.8	250.1	10.6	11.1	.92	.97
Famous Rest	M	1.81	.06	3.6	1.81	1.75	2.94	1.25	581	.97	2.37	- 59.1	NE	.00	.0	.....	9 mos.	09-85	11.9	12.3	.0	(.5)	.01	(.08)	40.5	42.0	.3	(.5)	.06	(.08)
Fast Food Oper	O	.44	- .06	- 12.5	0.50	0.44	1.00	.44	404	.68	.39	74.4	21.9	.00	.0	.....	9 mos.	09-85	2.2	2.2	.0	.1	.01	.01	5.9	6.0	.1	.2	.02	.03
Flakey Jakes	M	2.38	- .25	- 9.5	2.88	2.38	8.13	1.13	1,681	2.42	5.26	- 54.0	NE	.00	.0	.....	9 mos.	09-85	6.0	3.3	(.8)	(.3)	(.12)	(.05)	16.6	6.6	(5.2)	(.7)	(.75)	(.11)
Folks Rest	O	.25	.00	.0	0.63	0.25	3.00	.25	0	.00	.33	-100.0	NE	.00	.0	.....	9 mos.	09-85	2.2	1.3	(.7)	(.1)	(.49)	(.07)	6.1	3.8	(1.0)	(.3)	(.66)	(.20)
Frisch's	A	21.88	- .88	- 3.8	22.88	21.88	25.00	18.63	67	.15	.34	- 55.9	26.7	.21b	1.0	.....	6 mos.	12-85	30.1	29.7	.6	1.2	.15	.26	71.1	69.6	1.5	2.9	.34	.63
Fuddruckers Inc	M	4.63	- .13	- 2.6	4.88	4.63	11.13	4.63	1,432	2.12	3.51	- 39.6	51.4	.00	.0	.....	9 mos.	09-85	14.7	7.0	.1	.6	.01	.09	38.6	16.3	.6	NC	.09	NC
Hamburg Hamlet	O	14.75	.25	1.7	15.50	14.50	15.25	13.25	3	.04	.21	- 81.0	7.8	.00	.0	NEW	9 mos.	12-85	9.3	9.4	.4	.3	.52	.39	28.2	28.7	1.1	1.1	1.49	1.56
Intl King Tab	M	24.75	2.00	8.8	25.00	22.75	24.75	14.88	827	2.88	2.90	- .7	16.6	.00a	.0	.....	6 mos.	12-85	19.0	18.2	.6	.7	.22	.27	37.9	37.4	1.7	1.8	.60	.63
JB Restaurant	M	10.25	.88	9.3	10.75	9.50	15.50	7.63	1,290	2.70	4.18	- 35.4	30.1	.16	1.6	.....	3 mos.	12-85	23.5	18.7	(.4)	.6	(.09)	.17	23.5	18.7	(.4)	.6	(.09)	.17
Jerrico Inc	M	24.88	- 1.13	- 4.3	26.13	24.38	26.13	16.63	8,098	5.11	4.47	14.3	18.7	.16	.6	.....	6 mos.	12-85	140.3	123.4	5.1	4.1	.13	.26	280.0	255.3	12.3	10.4	.58	.66
Kapok Cp	A	3.88	.63	19.2	3.88	3.25	4.38	2.13	250	1.02	.76	34.2	2.4	.00	.0	.....	9 mos.	06-85	3.8	6.4	1.1	(.8)	.40	(.34)	14.6	17.3	4.9	(2.9)	2.01	(1.26)
Karcher Carl	M	14.63	- .38	- 2.5	14.88	14.00	18.50	13.75	2,214	3.13	2.71	15.5	19.8	.00	.0	.....	9 mos.	10-85	75.1	77.3	1.5	1.4	.22	.20	249.7	256.1	3.8	10.2	.54	1.44
Lifestyle Rest	A	1.69	.06	3.8	1.69	1.50	3.00	1.38	152	.27	.63	- 57.1	NE	.00	.0	.....	fiscal	10-85	17.7	22.7	.1	(2.2)	.02	(.40)	77.5	88.9	(4.7)	(3.9)	(.83)	(.70)
Luby's Cafe	N	36.38	- 1.00	- 2.7	39.25	36.00	43.63	26.50	724	.60	.75	- 20.0	21.9	.60	1.6	.....	3 mos.	11-85	51.5	46.8	4.9	4.3	.41	.36	51.5	46.8	4.9	4.3	.41	.36
Marcus Corp	M	20.00	.75	3.9	20.25	19.38	20.25	15.75	288	.57	.30	90.0	11.7	.30	1.5	.....	6 mos.	11-85	32.2	30.2	2.2	2.0	.43	.39	68.3	63.7	5.4	4.8	1.05	.94
Marriott Corp	N	125.38	2.38	1.9	125.38	120.50	125.38	80.00	2,173	.83	.85	- 2.4	20.2	.64	.5	NEW	fiscal	12-85	1398.2	1122.2	51.8	43.8	1.90	1.64	4241.7	3524.9	167.4	139.8	6.20	5.18
Maverick Rest	M	1.75	- .13	- 6.7	1.88	1.75	4.00	1.13	798	1.61	.89	80.9	NE	.00	.0	.....	9 mos.	10-85	3.5	3.0	.1	.1	.01	.03	9.9	8.3	.0	.6	(.01)	.13
Max & Erma's	O	1.75	.00	.0	2.13	1.75	4.75	.88	744	4.13	1.59	159.7	NE	.00	.0	NEW	fiscal	10-85	3.7	4.4	(.2)	(.2)	(.07)	(.21)	16.3	17.6	(.3)	(.8)	(.14)	(.42)
McDonald's Cp	N	81.38	- .63	- .8	82.38	80.50	82.50	58.00	9,290	1.08	1.36	- 20.6	16.3	.90	1.1	.....	fiscal	12-85	982.1	970.8	103.5	91.2	1.20	1.02	3760.9	3365.9	433.0	389.1	4.99	4.39
McFaddin Ven	A	5.63	- .38	- 6.3	6.38	5.63	11.88	4.38	261	.48	.74	- 35.1	6.7	.00	.0	.....	fiscal	11-85	17.8	11.0	.4	.3	.06	.06	65.9	41.9	4.3	2.9	.84	.60
Morrison Inc	M	23.63	2.00	9.2	24.00	21.75	23.63	17.63	3,142	2.31	2.52	- 8.3	18.0	.48	2.0	.....	6 mos.	11-85	123.8	120.2	5.4	5.3	.39	.39	252.6	238.1	10.3	9.9	.75	.73
Mr Steak	O	1.50	.13	9.1	1.75	1.38	3.13	.88	223	.46	.78	- 41.0	NE	.00	.0	.....	fiscal	09-85	11.0	16.6	(2.1)	(1.4)	(.44)	(.30)	32.8	66.4	(2.7)	(1.9)	(.58)	(.41)
Nankin Express	O	.63	.06	11.1	0.75	0.56	1.63	.09	593	2.63	3.26	- 19.3	NE	.00	.0	.....	9 mos.	10-85	.2	.3	(.6)	(.3)	(.28)	(.10)	.9	.7	(1.5)	(.6)	(.67)	(.25)
Nathans	M	4.88	- .06	- 1.3	5.00	4.75	5.13	3.25	170	.76	.83	- 8.4	13.5	.05	1.0	NEW	9 mos.	12-85	5.3	5.0	.1	.1	.03	.03	18.8	17.2	1.0	.9	.43	.39
Nati Pizza	M	17.75	- .25	- 1.4	18.00	17.50	18.00	8.25	176	.32	.93	- 65.6	19.9	.00	.0	.....	9 mos.	12-85	16.0	9.9	1.2	.8	.23	.15	47.2	30.4	4.2	2.8	.75	.56
Naugles Inc	M	4.25	.00	.0	4.38	4.25	6.13	1.38	551	1.24	3.05	- 59.3	NE	.00	.0	NEW	6 mos.	12-85	27.7	27.6	(2.6)	(.1)	(.59)	(.04)	69.8	65.9	(4.2)	.3	(.94)	.06
Noble Roman	O	6.38	.38	6.3	6.75	6.00	8.50	5.00	64	.53	.63	- 15.9	NE	.00	.0	.....	9 mos.	09-85	5.6	4.5	(.2)	NC	(.24)	.03	15.8	13.4	(.4)	.1	(.37)	.09
Old Fashion Fd	M	4.50	.00	.0	5.25	4.50	5.25	4.25	27	.20	.73	- 72.6	7.5	.00	.0	.....	6 mos.	11-85	3.7	3.5	.2	.1	.11	.11	7.4	6.8	.3	.3	.21	.24
OldSpag	M	6.50	.00	.0	6.75	6.50	8.25	6.00	928	6.18	3.79	63.1	13.5	.00	.0	.....	6 mos.	12-85	3.5	3.3	.1	.1	.05	.16	7.2	6.5	.2	.2	.15	.23
Pancho Mex Buffet	M	11.00	1.50	15.8	11.25	9.75	11.13	6.13	1,230	3.31	2.22	49.1	19.0	.13	1.2	.....	3 mos.	12-85	9.2	7.9	.4	.2	.10	.09	9.2	7.9	.4	.2	.10	.09
Piccadilly Caf	M	24.00	.25	1.1	24.00	23.75	24.00	15.81	105	.14	.85	- 83.5	18.5	.52	2.2	.....	6 mos.	12-85	53.3	48.4	3.4	3.0	.46	.40	103.6	94.8	6.0	5.7	.80	.76
Pizza Inn	A	8.00	.00	.0	8.25	7.63	10.00	6.25	731	2.41	1.33	81.2	NE	.08	1.0	.....	9 mos.	09-85	50.0	48.6	.1	.6	.02	.20	148.3	135.6	.5	2.5	.16	.81
Pizza Transit Auth	O	2.25	.63	38.5	2.50	1.75	3.00	.88	1,113	4.92	1.23	300.0	NE	.00	.0	.....	3 mos.	11-85	.3	.2	(.2)	(.1)	(.11)	(.05)	.3	.2	(.2)	(.1)	(.11)	(.05)
Po-Folks	M	9.00	.25	2.9	9.13	8.63	14.75	8.00	247	.56	1.85	- 69.7	18.4	.00	.0	.....	3 mos.	12-85	38.5	30.3	(.8)	.6	(.19)	.15	38.5	30.3	(.8)	.6	(.19)	.15
Ponderosa Sys	N	13.88	.25	1.8	14.00	13.50	16.25	10.50	1,868	1.93	3.33	- 42.0	NM	.40	2.9	.....	9 mos.	11-85	113.4	122.8	2.3	2.3	.24	.22	348.3	366.8	4.6	11.5	.48	1.28
Primo Inc	O	1.56	.31	25.0	1.63	1.38	3.50	.69	883	2.62	2.90	- 9.7	52.1	.00	.0	.....	fiscal	09-85	2.4	.9	(.2)	(.2)	(.05)	(.07)	5.4	3.8	.1	(.2)	.03	(.08)
RAX Restaurants	M	8.00	1.25	18.5	8.38	6.75	10.00	5.00	1,664	2.42	1.35	79.3	NE	.00	.0	.....	3 mos.	10-85	32.1	29.2	.3	.9	.04	.13	32.1	29.2	.3	.9	.04	.13
Rest Assoc	A	8.38	.63	8.1	8.63	7.88	8.75	4.50	288	1.02	.84	21.4	16.4	.10	1.2	.....	9 mos.	09-85	35.9	35.0	1.2	.4	.28	.10	104.9	97.8	1.5	1.0	.37	.25
Rest Mgmt	M	12.50	- 1.00	- 7.4	13.75	12.50	15.00	9.75	1,475	6.95	3.36	106.8	18.1	.09	.7	.....	fiscal	10-85	8.6	6.6	.4	.3	.15	.16	35.3	26.4	1.9	1.4	.69	.65
Restec	O	2.75	.00	.0	3.50	2.75	3.75	2.75	10	.06	.38	- 84.2	NE	.00	.0	.....	fiscal	06-85	1.2	.7	(.1)	.1	(.02)	.01	4.7	2.9	(.1)	.1	(.05)	.04
Ritzys G D	M	1.00	- .25	- 20.0	1.19	1.00	3.50	1.00	226	.44	1.02	- 56.9	NE	.00	.0	.....	9 mos.	09-85	3.8	4.4	(3.1)	(.5)	(.60)	(.11)	10.7	10.6	(4.1)	(1.6)	(.79)	(.31)
Rusty Pelican	M	11.00	.00	.0	11.00	10.75	17.25	10.25	901	3.19	2.02	57.9	13.3	.00	.0	.....	6 mos.	01-86	12.9	10.9	.1	.2	.05	.04	27.2	21.5	.4	.5	.15	.18
Ryans Family	M	29.25	3.25	12.5	29.25	27.00	29.25	15.25	1,415	1.97	2.21	- 10.9	37.5	.00	.0	.....	fiscal	12-85	18.7	.4	1.7	1.0	.25	.16	54.7	32.0	5.4	3.3	.78	.51
Sage Corp	N	26.75	.63	2.5	26.88	25.00	31.50	20.75	1,932	1.53	1.69	- 9.5	14.9	.52	2.0	.....	6 mos.	12-85	376.6	331.1	10.2	13.7	.80	1.03	887.5	692.7	12.8	19.4	1.00	1.45
Sandwich Chef	M	7.75	- .25	- 3.1	7.75	7.75	8.13	6.88	11	.09	1.10	- 91.8	14.6	.00	.0	.....	6 mos.	12-85	7.1	7.1	.1	.1	.07	.11	14.4	14.0	.3	.3	.23	.27
Sbarro Inc	A	25.50	.63	2.5	25.75	24.13	25.75	11.13	471	1.24	1.90	- 34.7	NA	.00	.0	.....		00-00												
Sea Galley	M	3.88	.38	10.7	3.88	3.63	9.50	3.50	441	1.39	2.50	- 44.4	2.9	.00	.0	.....	9 mos.	09-85	14.6	15.7	.1	2.3	.05	.58	44.5	48.3	2.4	5.3	.75	1.35
Shoney's Inc	M	29.00	2.13	7.9	29.00	27.50	31.88	24.00	3,685	1.29	1.97	- 34.5	22.3	.18	.6	.....	fiscal	10-85	131.3	109.8	9.6	8.3	.34	.29	540.6	469.8	37.2	30.2	1.30	1.09
Shoney's South	M	14.00	.00	.0	14.13	14.00	15.50	10.00	1,731	3.07	2.37	29.5	13.2	.00	.0	.....	9 mos.	09-85	43.7	39.7	1.7	1.8	.30	.32	138.1	126.2	4.7	5.8	.81	1.00
SIS Cp	M	6.25	.25	4.2	6.25	6.00	6.75	3.75	35	.23	.63	- 63.5	NE	.00	.0	.....	9 mos.	09-85	4.0	2.1	.1	(.1)	.06	(.02)	9.9	5.6	.0	(.1)	.00	(.05)
Sizzler Rest Intl	M	17.50	.50	2.9	18.00	17.00	18.00	12.19	1,882	1.84	1.16	58.6	16.4	.00	.0	.....	6 mos.	10-85	44.0	39.1	3.1	2.5	.29	.24	90.4	79.1	6.1	5.0	.59	.49
Skippers	M	9.63	.25	2.7	9.63	9.25	12.50	8.75	1,829	6.72	2.05	227.8	10.1	.08	.8	.....	9 mos.	09-85	17.2	14.5	.6	.5	.21	.18	48.7	42.3	1.7	1.6	.62	.60
So Hospitality	M	4.38	.13	2.9	4.38	4.25	5.75	3.75	597	1.20	1.56	- 23.1	10.7	.00	.0	.....	6 mos.	11-85	13.2	10.3	.4	.4	.07	.08	25.4	21.0	1.1	.8	.22	.16
Stuff Yer Face	O	.28	- .08	- 25.0	0.38	0.28	1.44	.22	350	.23	.77	- 70.1	NE	.00	.0	.....	6 mos.	09-85	.9	.5	(.2)	(.1)	(.01)	NC	1.7	1.0	(.3)	(.2)	(.02)	(.01)
Swensons Inc	O	1.25	.00	.0	1.44	1.25	2.75	1.00	5	.01	.32	- 96.9	NE	.00	.0	.....	9 mos.	09-85	2.8	12.7	.1	.2	.02	.04	8.6	18.0	(.2)	.2	(.02)	.05
Taco Villa	O	3.75	.25	7.1	4.50	3.60	6.75	2.75	44	.05	.66	- 18.7	53.6	.00	.0	.....	9 mos.	09-85	22.4	7.2	(.3)	.3	(.04)	.08	58.5	21.5	.0	.9	.00	.23
Taco Viva	M	3.13	- .13	- 3.8	3.25	3.13	7.16	2.38	379	1.10	1.02	8.8	NE	.00	.0	.....	6 mos.	11-85	4.7	5.6	(1.2)	.3	(.34)	.08	11.0	12.2	(1.2)	.8	(.35)	.17
TGI Friday's	N	7.50	.25	3.4	7.50	7.00	12.38	7.00	2,481	2.18	.79	175.9	14.4	.00	.0	NEW	fiscal	12-85	78.3	75.6	.8	3.2	.04	.17	314.4	285.0	9.5	11.9	.52	.65
TGIF Texas	O	2.00	.00	.0	2.50	2.00	2.38	2.00	0	.00	.13	-100.0	NE	.00	.0	.....	9 mos.	09-85	3.3	2.8	(.2)	(.1)	(.10)	(.07)	9.8	8.3	(.6)	(.3)	(.38)	(.20)
TCBY Enterprises	M	21.00	- 1.00	- 4.5	22.00	20.75	25.88	7.66	4,871	6.47	4.32	49.8	46.7	.00	.0	.....	fiscal	11-85	4.8	1.5	.9	.3	.13	.04	17.1	5.4	3.1	1.0	.45	.14
Transworld	N	40.00	1.88	4.9	40.25	38.00	43.25	32.00	17,025	4.78	2.66	79.7	7.1	.48	1.2	.....	fiscal	12-85	654.7	522.9	133.6	29.5	3.51	.75	2151.6	2002.0	217.5	115.0	5.66	3.14
Twistee Treat	O	3.44	.69	25.0	3.63	2.81	5.56	2.06	5,555	3.22	1.36	133.3	NE	.00	.0	.....	9 mos.	10-85	.4	.2	(.4)	(.4)	(.07)	(.03)	1.5	.4	(1.0)	(1.0)	(.07)	(.09)
USACafes	M	5.63	.63	12.5	5.75	5.00	6.00	4.00	1,154	1.88	1.76	6.8	13.4	.28	5.0	NEW	3 mos.	12-85	4.7	4.6	.8	.4	.09	.07	4.7	4.6	.8	.4	.09	.07

FINANCIAL NEWS

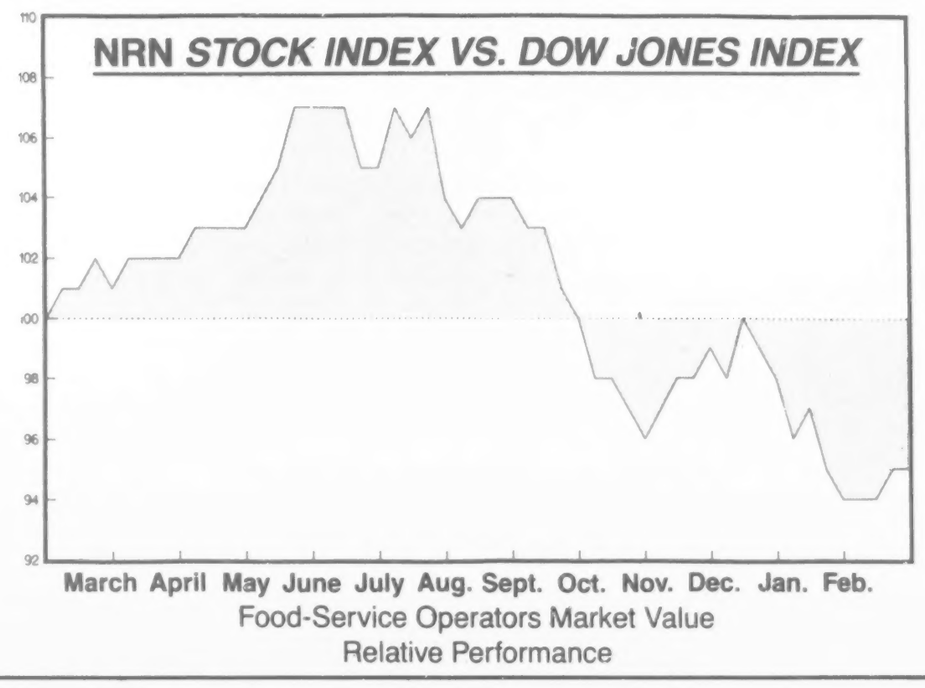
NOTES AND EXPLANATIONS: Market: N—New York Stock Exchange. A—American Stock Exchange. O—NASDAQ Over-The-Counter. M—NASDAQ National Market. **Reporting Period:** 3 mos.—First quarter of fiscal year. 6 mos.—First six months of fiscal year. 9 mos.—First nine months of fiscal year. fiscal—Fiscal year. NEW—New report since last issue. **General Field Footnotes:** NA—Not available or not applicable. NC—Data required for calculation currently incomplete in our files. NE—Negative earnings invalidate calculations. NM—No meaningful figure. a—stock dividend. b—cash plus stock dividend. **The Charts:** The *NRN* Stock Index calculates the per cent change in the market value of food-service operators since Oct. 28, 1983. The *NRN* Stock Index vs. Dow Jones Index calculates the relative performance of the two indexes from their levels of 52 weeks ago.



Food-Service Operators Market Value

Source: Media General Financial Services

Oct. 28, 1983 = 100



Food-Service Operators Market Value
Relative Performance

Stock Market / Financial Update

Company and Market	2-14-86 Close	Weekly Price Change Amt.	Weekly Price Change Pct.	Weekly Price Range High	Weekly Price Range Low	52-Week Price Range High	52-Week Price Range Low	Weekly Volume Shares Traded Total	Weekly Volume Shares Traded % Out	12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Hotels, Motels, and Casinos																													
Brock Hotel Cp ..... N	1.00	- .13	- 11.1	1.13	0.88	3.88	.56	1,493	1.06	1.56	- 32.1	NE	.00	.0	.....	9 mos.	09-85	55.8	61.0	(39.1)	(24.6)	(2.81)	(1.87)	184.5	202.4	(39.0)	(26.3)	(2.80)	(2.00)
Club Med ..... N	26.00	.75	3.0	26.00	25.00	26.63	19.75	693	.51	.66	- 22.7	25.0	.00	.0	NEW	fiscal	10-85	58.2	48.6	(1.3)	(.3)	(.09)	(.04)	279.7	235.3	14.2	12.0	1.04	1.14
Golden Nugget ..... N	13.75	- .25	- 1.8	14.75	13.25	14.75	9.50	13,334	4.02	2.26	77.9	21.2	.00	.0	.....	fiscal	12-85	90.6	93.1	(6.7)	(14.1)	(.19)	(.39)	385.0	384.9	22.6	8.1	.65	.23
Hilton Hotels ..... N	64.00	.50	.8	64.75	62.25	73.50	55.75	1,849	.75	.75	.0	15.9	1.80	2.8	.....	fiscal	12-85	184.3	95.2	28.8	46.0	1.16	1.77	712.4	600.1	100.2	114.0	4.03	4.33
Holiday Cp ..... N	62.88	3.38	5.7	63.00	59.88	63.00	48.75	5,183	2.01	1.59	26.4	12.4	1.00	1.6	NEW	fiscal	12-85	415.2	430.9	24.6	20.6	.99	.59	1802.5	1759.8	141.3	131.0	5.06	3.59
LaQuinta Mot ..... N	12.88	- .13	- 1.0	13.13	12.88	15.00	11.00	1,367	.95	1.11	- 14.4	26.3	.00	.0	.....	6 mos.	11-85	43.0	38.5	1.2	2.2	.09	.15	93.0	81.3	5.2	7.1	.36	.49
Prime Mtr Inn ..... N	46.13	- .38	- .8	46.63	44.63	47.00	21.38	2,210	1.14	1.84	- 38.0	33.4	.09	.2	.....	3 mos.	09-85	74.5	47.9	7.8	5.8	.40	.30	74.5	47.9	7.8	5.8	.40	.30
Ramada Inns ..... N	8.50	- .38	- 4.2	8.88	8.25	9.50	6.25	7,329	1.97	2.77	- 28.9	23.0	.00	.0	NEW	fiscal	12-85	138.7	151.7	2.3	(2.1)	.06	(.05)	583.2	598.1	13.8	4.7	.37	.13
Servico Inc ..... M	22.88	.00	.0	23.00	22.88	26.25	15.91	784	2.06	1.04	98.1	17.1	.00a	.0	.....	9 mos.	09-85	42.3	48.9	.9	3.4	.23	.90	135.4	139.1	5.1	6.2	1.34	1.64
Sonesta Intl ..... M	21.50	.00	.0	24.00	21.50	27.00	21.00	1	.01	.05	- 80.0	5.9	.40	1.9	.....	9 mos.	09-85	19.8	20.9	.0	(.6)	(.01)	(.38)	52.7	57.2	(.3)	(.6)	(.21)	(.41)
Utd Inns ..... N	44.25	.63	1.4	44.75	43.50	45.00	36.00	72	.27	.83	- 67.5	61.5	.22	.5	.....	fiscal	09-85	45.5	46.3	.4	1.5	.13	.57	173.9	173.8	1.9	3.9	.72	1.49
Other Companies with Food-Service Operations																													
Allegheny Bev ..... M	26.50	- .50	- 1.9	26.63	26.25	27.13	15.00	2,885	4.62	6.21	- 25.6	NE	.40	1.5	.....	*	12-85												
Benihana Natl ..... M	11.63	- .50	- 4.1	12.25	11.63	21.75	9.88	1,298	4.36	3.42	27.5	10.9	.00	.0	.....	6 mos.	09-85	15.6	10.3	.1	.4	.03	.15	43.7	24.3	1.2	1.1	.39	.39
Disney, Walt ..... N	129.13	10.00	8.4	130.00	118.88	130.00	73.63	10,795	3.30	2.39	38.1	24.6	1.20	.9	.....	3 mos.	12-85	504.2	426.5	34.7	32.2	1.04	.95	504.2	426.5	34.7	32.2	1.04	.95
Flanigan Ents ..... A	4.88	.50	11.4	4.88	4.50	10.25	4.13	76	.82	.63	30.2	NE	.00	.0	.....	fiscal	09-85	10.6	13.6	(2.3)	(.7)	(2.40)	(.74)	55.3	59.1	(1.9)	(.4)	(2.00)	(.43)
Gen Mills ..... N	62.00	- 1.25	- 2.0	63.38	62.00	69.25	52.00	3,481	.78	1.14	- 31.6	46.6	2.24	3.6	.....	6 mos.	11-85	1203.5	1559.4	46.0	55.6	1.03	1.23	2271.4	2945.8	94.9	109.7	2.13	2.43
Grace W R ..... N	53.00	2.00	3.9	53.63	49.13	57.25	35.50	16,001	2.94	3.54	- 16.9	18.8	2.80	5.3	.....	fiscal	12-85	2013.2	1830.8	44.7	59.1	.86	1.22	7260.1	6727.8	146.9	195.6	2.82	4.02
Horn & Hardart ..... A	7.75	1.00	14.8	7.88	6.63	11.75	6.00	5,870	4.80	1.74	175.9	NE	.00a	.0	.....	9 mos.	09-85	84.1	85.8	(5.9)	.5	(.50)	NC	257.7	265.9	(7.6)	6.6	(.66)	.49
LDBrinkman Cp ..... M	6.50	.25	4.0	6.63	6.25	10.00	5.25	2,541	4.16	2.92	42.5	NE	.00	.0	.....	3 mos.	10-85	63.6	69.5	1.0	2.9	.14	.43	63.6	69.5	1.0	2.9	.14	.43
Mortronics Inc ..... A	1.38	.00	.0	1.50	1.25	2.13	1.13	124	.24	.51	- 52.9	NE	.00	.0	.....	9 mos.	11-85	3.8	5.4	.1	(.5)	.03	(.10)	11.8	17.1	.2	(1.9)	.05	(.38)
Ogden Corp ..... N	29.25	- .50	- 1.7	30.13	28.25	34.63	26.50	2,361	1.23	1.33	- 7.5	NE	1.80	6.2	.....	fiscal	12-85	260.3	524.3	(43.5)	8.1	(2.27)	.42	1026.4	2136.7	(21.6)	39.5	(1.15)	2.05
Pasquale Fd ..... M	20.50	.00	.0	23.00	20.50	23.00	7.34	4	.02	.36	- 94.4	32.5	.02	.1	.....	3 mos.	12-85	18.3	14.6	.9	.6	.17	.12	18.3	14.6	.9	.6	.17	.12
PepsiCo Inc ..... N	70.75	.00	.0	71.00	69.50	75.38	47.00	15,517	1.72	1.58	8.9	12.1	1.78	2.5	NEW	fiscal	12-85	2420.5	2272.7	89.3	89.6	1.02	.95	8056.7	7698.6	543.7	348.6	5.83	3.67
Pillsbury Co ..... N	63.88	.38	.6	64.75	63.00	64.75	43.38	3,979	.92	.98	- 6.1	15.1	1.72	2.7	.....	6 mos.	11-85	1527.9	1256.5	55.0	66.1	1.26	1.52	2755.7	2280.0	97.7	105.0	2.24	2.42
Reynolds, RJ ..... N	36.25	2.38	7.0	36.50	33.38	36.50	24.75	36,038	1.44	1.56	- 7.7	11.0	1.48	4.1	.....	9 mos.	09-85	4764.0	2459.3	257.0	253.0	.91	.84	11066.0	7147.7	667.0	685.0	2.43	2.26
Southland Corp ..... N	46.63	.38	.8	46.75	45.75	50.00	28.75	8,324	1.75	2.05	- 14.6	11.1	1.12	2.4	.....	9 mos.	09-85	3342.3	3185.4	79.3	56.9	1.65	1.21	9479.0	9023.9	169.0	129.7	3.55	2.76
Vie de France ..... M	7.63	- .13	- 1.6	7.88	7.50	13.00	6.50	1,280	1.18	1.52	- 22.4	18.2	.23	3.0	.....	6 mos.	12-85	14.7	15.5	.9	1.6	.07	.14	29.0	29.7	1.9	3.0	.17	.27
Manufacturers and Distributors																													
Alco Standard ..... N	37.75	.00	.0	38.25	37.50	39.00	31.50	837	.40	.77	- 48.1	16.8	1.24	3.3	.....	3 mos.	12-85	1021.2	901.8	14.8	16.2	.66	.73	1021.2	901.8	14.8	16.2	.66	.73
Anchor Hockng ..... N	24.25	.25	1.0	25.25	23.75	27.63	20.63	891	.85	1.20	- 29.2	NM	1.48	6.1	NEW	fiscal	12-85	187.8	191.7	(7.6)	(26.4)	(.73)	(2.55)	720.3	713.0	2.4	(21.9)	.23	(2.12)
Anderson, Clay ..... N	55.63	- 4.63	- 7.7	58.75	55.50	61.25	35.63	11,519	9.50	1.91	397.4	31.8	1.32	2.4	NEW	6 mos.	12-85	397.4	485.1	12.6	8.7	1.03	.72	770.7	929.8	15.5	10.7	1.27	.88
Angelica ..... N	28.75	.50	1.8	29.25	28.00	29.63	18.50	479	.52	.79	- 34.2	15.4	.60	2.1	.....	9 mos.	10-85	70.7	63.1	4.8	4.5	.51	.48	201.1	185.9	13.4	12.4	1.44	1.33
Anheuser Bu ..... N	42.75	.88	2.1	43.13	42.13	45.75	24.31	13,409	.96	1.75	- 45.1	15.1	.80	1.9	NEW	fiscal	12-85	1697.9	1579.3	79.2	71.9	.51	.46	7000.3	6501.2	443.7	391.5	2.84	2.46
Bastian Indus ..... O	3.69	- .13	- 3.3	3.81	3.69	5.25	2.75	98	.36	.36	.0	10.8	.00	.0	.....	3 mos.	10-85	32.7	37.8	(.3)	.7	(.17)	.20	32.7	37.8	(.3)	.7	(.17)	.20
Beatrice Cos ..... N	45.63	.13	.3	45.63	45.00	47.63	28.00	21,735	1.99	4.40	- 54.8	11.6	1.80	3.9	.....	9 mos.	11-85	3024.0	3748.0	88.0	127.0	.79	1.34	8647.0	9196.0	216.0	300.0	2.04	3.16
Borden Inc ..... N	55.88	2.88	5.4	55.88	53.50	55.88	32.38	7,381	1.44	1.60	- 10.0	14.9	.15b	.3	NEW	fiscal	12-85	1246.6	1145.3	55.7	52.6	1.09	1.00	4716.2	4568.0	193.8	191.4	3.75	3.57
Bridgford Fds ..... M	4.38	.00	.0	4.63	4.38	4.88	3.75	0	.00	.17	- 100.0	10.9	.00	.0	.....	6 mos.	04-85	12.7	12.3	.1	.1	.14	.06	25.7	25.2	.2	.2	.24	.16
Campbell Soup ..... N	49.00	.50	1.0	49.50	47.63	58.13	32.00	4,554	.70	1.08	- 35.2	15.6	1.32	2.7	.....	3 mos.	10-85	1077.6	998.9	51.8	46.6	.80	.72	1077.6	998.9	51.8	46.6	.80	.72
Canandaigua W ..... A	52.00	.50	1.0	52.50	51.25	67.00	27.50	124	.65	1.76	- 63.1	10.3	.00	.0	.....	3 mos.	11-85	32.8	29.1	1.8	1.7	.93	.87	32.8	29.1	1.8	1.7	.93	.87
Carling OKeef ..... N	8.50	.13	1.5	8.50	8.38	12.38	8.38	67	.03	.21	- 85.7	NM	.48	5.6	.....	9 mos.	12-85	231.7	143.4	2.7	(7.6)	.10	(.37)	735.7	481.1	6.4	18.9	.22	.80
Castle & Cooke ..... N	14.88	.25	1.7	14.88	14.50	15.00	9.88	2,512	.63	.95	- 33.7	NE	.00	.0	.....	3 mos.	09-85	473.6	460.4	5.3	(12.2)	(.03)	(.59)	473.6	460.4	5.3	(12.2)	(.03)	(.59)
Clorox Co ..... N	48.38	2.88	6.3	48.75	45.50	50.50	31.50	3,846	1.45	1.47	- 1.4	14.0	1.36	2.8	.....	6 mos.	12-85	207.1	209.6	13.6	12.1	.51	.46	492.2	468.1	40.0	35.1	1.51	1.33
Coca Cola Co ..... N	86.00	1.25	1.5	86.25	82.38	88.25	61.25	9,071	.69	1.06	- 34.9	17.0	2.96	3.4	.....	9 mos.	09-85	2172.7	2074.1	195.6	175.4	1.48	1.34	5967.0	5580.3	532.9	498.4	4.06	3.76
Coors, Adolph ..... M	23.88	.63	2.7	24.13	23.25	23.88	14.50	9,003	2.56	2.75	- 6.9	18.2	.50	2.1	.....	9 mos.	09-85	405.4	382.4	17.8	20.4	.51	.58	1002.2	884.3	45.6	44.5	1.30	1.27
ConAgra ..... N	47.00	.63	1.3	48.50	46.00	48.50	27.88	1,514	.46	.61	- 24.6	16.5	1.00	2.1	.....	6 mos.	11-85	1444.1	1420.1	30.8	27.6	.90	.80	3019.9	2886.8	53.4	46.9	1.55	1.35
Corning Glass ..... N	70.13	.88	1.3	72.00	69.13	72.00	34.63	4,250	.99	1.22	- 18.9	27.7	1.40	2.0	.....	fiscal	12-85	398.1	404.1	28.5	14.5	.66	.34	1690.5	1732.7	107.6	88.9	2.53	2.11
CPC Intl Inc ..... N	56.00	3.50	6.7	56.25	52.00	56.25	38.75	7,035	1.45	.86	68.6	19.2	2.20	3.9	NEW	fiscal	12-85	1071.5	1074.2	51.9	55.2	1.07	1.14	4209.9	4373.3	142.0	193.4	2.92	3.98
Crown Zeller ..... N	46.00	2.50	5.7	46.00	43.25	46.00	31.00	5,674	2.08	1.65	26.1	16.9	1.00	2.2	.....	6 mos.	06-85	769.4	772.3	21.5	32.5	.63	1.04	1531.4	1489.5	40.7	53.7	1.19	1.68
Dart & Kraft ..... N	44.00	1.00	2.3	44.13	42.00	44.88	29.72	18,984	1.32	1.12	17.9	13.7	1.56	3.5	.....	fiscal	12-85	2658.7	2478.2	142.3	125.5	.98	.86	9942.3	9758.7	466.1	455.8	3.22	3.00
Dean Foods ..... N	41.25	.63	1.5	41.25	40.50	44.75	29.00	730	.53	.57	- 7.0	18.6	.56	1.4	.....	9 mos.	09-85	257.0	229.6	7.7	6.4	.56	.46	767.8	671.5	22.4	18.4	1.63	1.34
Doskocil Cos ..... O	1.31	.00	.0	1.38	1.31	1.75	1.00	2,595	.50	.59	- 15.3	26.3	.00	.0	.....	9 mos.	09-85	28.0	27.8	.9	.8	.01	.02	79.4	79.6	2.4	2.6	.04	.05
Economics Lab ..... M	45.13	- .88	- 1.9	45.75	44.50	46.50	27.25	2,884	2.18	1.57	38.9	14.7	1.04	2.3	.....	6 mos.	12-85	202.7	179.7	10.1	9.2	.76	.68	389.8	343.9	18.9	16.7	1.41	1.23
Fleming Cos ..... N	38.13	.63	1.7	38.88	37.00	41.88	34.13	3,234	1.50	1.55	- 3.2	13.3	1.00	2.6	.....	fiscal	12-85	1813.1	1524.4	17.1	15.5	.79	.79	7095.0	5511.8	60.1	49.6	2.87	2.70
Fort How Pap ..... N	48.88	.13	.3	50.50	47.75	50.50	30.75	4,395	.66	.69	- 4.3	19.8	.92	1.9	.....	fiscal	12-85	318.7	323.6	35.9	31.0	.56	.49	1363.3	1338.6	157.0	133.1	2.47	2.11
Heinz, HJ ..... N	31.50	- .25	- .8	32.38	30.63	34.25	22.63	7,643	.56	.70	- 20.0	15.4	.90	2.9	.....	6 mos.	10-85	1085.5	1040.4	74.9	69.7	.55	.50	2133.6	2061.7	156.5	141.7	1.14	1.03
Hormel, George ..... A	25.13	1.38	5.8	25.50	23.50	26.50	16.19	252	.13	.26	- 50.0	12.5	.56	2.2	.....	fiscal	10-85	430.5	403.3	13.9	7.6	.72	.40	1502.2	1454.5	38.6	29.4	2.01	1.54
Intl Multifood ..... N	38.00	- 1.63	- 4.1	39.63	37.88	43.25	26.75	1,264	1.55	.87	78.2	12.6	1.76	4.6	.....	9 mos.	11-85	364.5	339.6	9.7	12.6	1.18	1.55	1002.1	899.3	18.0	14.9	2.19	1.82
James River ..... N	45.00	3.63	8.8	45.13	40.88	45.13	23.75	7,132	2.11	1.76	19.9	14.8	.56	1.2	.....	6 mos.	10-85	674.5	639.2	28.6	30.1	.81	.95	1304.4	1264.4	52.3	52.5	1.54	1.67
Kellogg ..... N	34.13	- .63	- 1.8	35.00	33.50	37.50	22.06	9,504	.77	.73	5.5	15.7	1.00	2.9	.....	9 mos.	09-85	794.9	676.2	93.6	76.1	.76	.50	2212.1	1962.7	226.9	205.8	1.84	1.35
Lily Tulip ..... M	19.50	.75	4.0	19.63	18.88	20.63	11.63	2,930	1.66	3.65	- 54.5	15.7	.30	1.5	.....	3 mos.	12-85	66.4	64.8	2.8	2.4	.16	.14	66.4	64.8	2.8	2.4	.16	.14
Litton Ind ..... N	79.63	3.25	4.3	81.25	76.75	93.50	64.88	4,660	1.71	1.90	- 10.0	11.0	.00	.0	.....	3 mos.	10-85	1102.9	1166.9	43.7	67.8	1.56	1.60	1102.9	1166.9	43.7	67.8	1.56	1.60
Manitowoc ..... M	19.25	.38	2.0	19.50	19.00	24.50	18.00	1,012	.93	1.10	- 15.5	17.0	.80	4.2	.....	6 mos.	12-85	51.3	35.7	.5	2.0	.05	.19	86.0	63.3	4.0	3.9	.37	.36
McCormick ..... M	36.63	.50	1.4	36.63	35.88	38.00	30.75	5,558	4.49	3.03	48.2	16.1	.88	2.4	.....	fiscal	11-85	267.2	241.8	16.9	16.3	1.38	1.34	873.0	788.4	27.8	54.6	2.27	4.40
Oneida Ltd ..... N	15.50	- .38	- 2.4	15.75	15.38	17.38	12.00	772	1.18	.70	68.6	53.4	.80	5.2	.....	9 mos.	10-85	70.0	73.9	3.2	3.4	.48	.52	191.7	213.5	.4	8.3	.05	1.26
Philip Morris ..... N	99.13	2.50	2.6	99.38	95.63	99.38	72.00	17,719	1.49	2.16	- 31.0	9.5	4.00	4.0	.....	fiscal	12-85	5331.6	2370.4	327.9	104.5	2.37	.85	16000.0	10137.7	1300.0	888.5	10.47	7.24
Proct & Gambl ..... N	68.38	2.88	4.4	68.38	64.50	71.75	50.38	10,283	.61	.79	- 22.8	16.6	2.60	3.8	.....	6 mos.	12-85	3865.0	3375.0	165.0	137.0	.99	.81	7470.0	6860.0	415.0	360.0	2.48	2.15
Quaker Oats ..... N	59.63	- 1.13	- 1.9	60.88	58.75	63.00	37.50	2,347	.59	1.15	- 48.7	15.0	1.40	2.3	.....	6 mos.	12-85	916.8	899.2	36.1	31.3	.89	.75	1782.4	1755.2	63.8	57.0	1.57	1.36
Ralston Purina ..... N	54.13	1.00	1.9	54.38	52.13	54.38	35.75	6,230	.80	1.00	- 20.0	12.3	1.10	2.0	.....	3 mos.	12-85	1331.0	1577.6	174.3	82.8	2.23	.98	1331.0	1577.6	174.3	82.8	2.23	.98
Reynolds Metal ..... N	43.50	1.38	3.3	43.75	42.13	43.75	30.25	4,539	2.13	2.03	4.9	NE	1.00	2.3	.....	fiscal	12-85	806.7	839.6	.3	32.1	(.11)	1.48	3415.6	3728.3	(291.6)	131.0	(13.65)	6.07
Rykoff SE ..... A	25.25	1.00	4.1	25.50	24.13	29.13	18.50	714	1.03	.86	19.8	15.9	.60	2.4	.....	6 mos.	10-85	247.0	215.6	2.5	3.1	.36	.54	469.9	429.1	5.7	5.7	.82	1.02
Rymer Co ..... N	15.75	.25	1.6	15.75	15.13	20.13	12.75	115	.52	2.01	- 74.1	10.9	.00	.0	.....	fiscal	10-85	22.7	26.8	1.6	1.4	.42	.55	87.7	92.2	4.5	3.2	1.45	1.22
Sara Lee ..... N	52.38	.38	.7	52.50	51.63	53.25	34.25	3,844	.72	1.01	- 28.7	13.6	1.60	3.1	.....	6 mos.	12-85	2052.8	2100.8	61.3	54.2	1.11	.94	3997.4	4053.1	108.2	98.1	1.95	1.70
Scott Paper ..... N	57.38	1.88	3.4	57.88	55.75	57.88	34.88	3,328	.92	1.35	- 31.9	12.7	1.24	2.2	.....	fiscal	12-85	826.6	968.7	49.6	49.9	1.31	1.02	3049.5	2847.3	201.1	187.0	4.52	3.83
Shelby Wms ..... M	22.63	3.88	20.7	22.63	19.13	22.63	11.53	1,677	1.62	1.17	38.5	27.6	.16	.7	.....	fiscal	12-85	33.8	28.1	3.1	2.3	.31	.22	118.0	100.7	8.4	6.4	.82	.62
Smucker, J.M. ..... N	47.25	- 1.88	- 3.8	48.88	45.75	51.75	25.88	385	.52	.50	4.0	20.5	.60	1.3	.....	6 mos.	10-85	71.5	60.5	4.3	3.6	.57	.48	135.6	113.2	8.4	7.2	1.13	.97
Staley Cont ..... N	24.63	.13	.5	25.00	24.25	27.13	18.50	7,741	2.72	1.78	52.8	84.9	.80	3.2	.....	3 mos.	12-85	714.3	571.9	5.6	2.8	.19	.09	714.3	571.9	5.6	2.8	.19	.09
Sysco Corp ..... N	50.88	4.13	8.8	51.13	46.50	51.13	32.25	1,103	.50	.68	- 26.5	20.0	.44	.9	.....	6 mos.	12-85	802.8	655.2	15.4	12.9	.71	.60	1537.5	1288.2	29.6	25.2	1.37	1.18
Tyson Food Inc ..... M	36.00	2.25	6.7	36.00	33.50	36.00	15.00	3,078	1.45	1.90	- 23.7	19.6	.06	.2	.....	3 mos.	12-85	294.2	268.5	10.8	8.3	.51	.43	294.2	268.5	10.8	8.3	.51	.43
Wilson Foods ..... M	7.13	.13	1.8	7.38	6.88	9.50	4.25	1,389	2.32	1.89	22.8	NE	.00	.0	.....	3 mos.	10-85	370.2	402.2	(24.0)	.1	(4.00)	.02	370.2	402.2	(24.0)	.1	(4.00)	.02

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